

### For influence that soars.



# Audio influences consideration better than many other consumer touchpoints

Advertising campaigns that include LiSTNR touchpoints have delivered an average uplift in consideration of 27%!

Source: SCA Client Insights Brand Lift Studies | Jan2020 - Mar2023 Digital Radio (17 Campaigns) | Podcasts (26 Campaigns).







#### Market & Client Challenges



#### STAGNANT OR SHRINKING BUDGETS

LiSTNR can help you do more with less.

Improve your campaign's reach and influence by shifting a portion of your media investment into digital audio.

#### OUTCOMES FOCUSED CAMPAIGNS

Focus on what's most important.

With LiSTNR, we can deliver results through the funnel, with the measurement and reporting to prove it.

#### & CUT-THROUGH

Trusted brands, trusted voices.

Through LiSTNR, access some of Australia's most trusted and loved personalities, where your brands can gain quick access to the ears of your customers.

#### Listnr gives brands of all sizes a boost

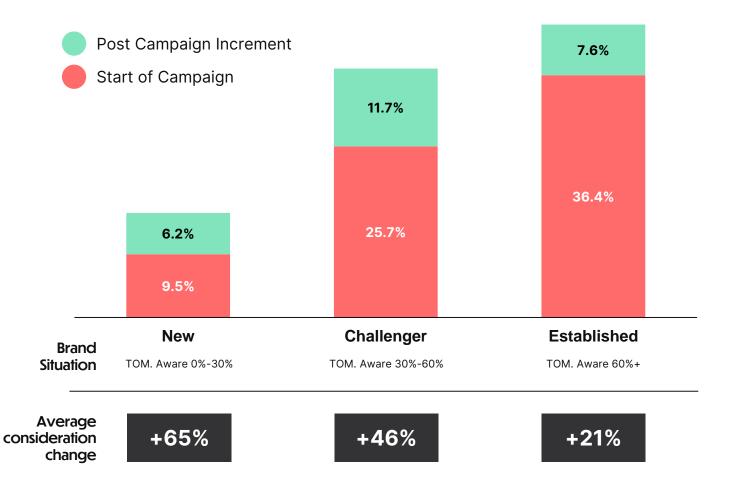
While LiSTNR audio campaigns influence consideration for all brands. It is most noticeable in new and challenger brands, where LiSTNR audio creates consideration, quickly and easily.

Source: SCA Client Insights Brand Lift Studies | Jan2020 - Mar2023 | New (6 Campaigns) | Challenger (9 Campaigns) | Established (27 Campaigns).





#### Avg. Consideration Growth



#### Digital audio amplifies consideration when used with visual formats

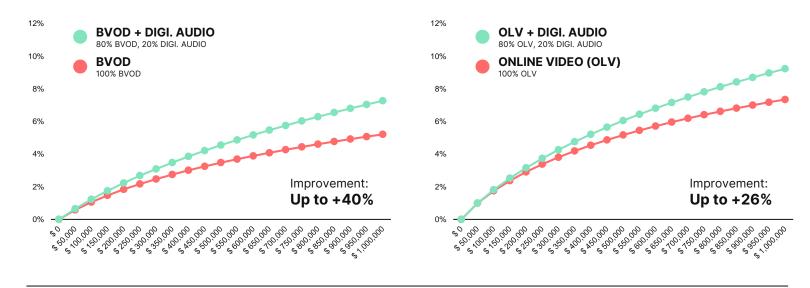
Move a portion of your media to LiSTNR and see your consideration increase, without increasing your overall budget.

Source: Commspoint Influence 2021 | Pop: 11.2M

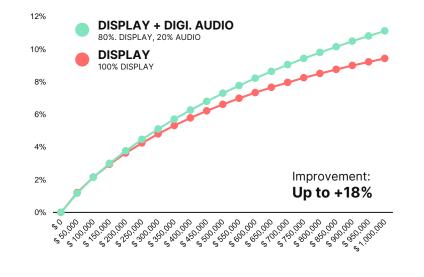


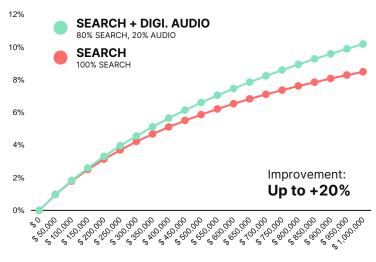


#### Video | 4wk campaign | p25-54 | % consider purchase



#### Display & Search | 4wk campaign | p25-54 | % consider purchase





# Partnering with LiSTNR's trusted brands help boost yours

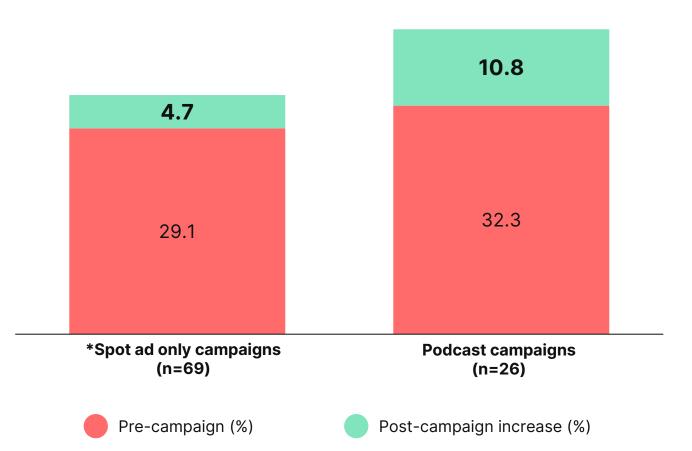
Podcast partnerships and brand integrations deepen a campaign's connection with consumers, propelling brands deeper into consideration sets.

Source: SCA Client Insights Studies | Jan 2020 – Mar 2023 \*Spot ad only campaigns across broadcast radio, live streaming radio and music streaming.





#### Podcast Partnerships vs Spot Ad Campaigns



#### LiSTNR Talent

## - the ultimate influencers for your brand

When our talents talk, Australia listens.

Our on-air hosts are brand safe, household names that propel your brand into people's consideration set.

Talent Index: SCA's broadcast hosts are not merely well-known, but are amongst the most universally liked personalities in Australia.









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